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### **Differential Inclusion and the Multiplication of Labour**

Far from the image of a borderless world, current globalisation is characterised by a proliferation of borders. Questioning the notion of an international division of labour, the paper introduces two concepts to track and analyse the forms of border management emerging under these conditions. The first describes the selective filtering and differentiation of migrant flows and labour mobilities, requiring a rethinking of theories of citizenship and social inclusion. The second registers not only the intensification of the labour process and the tendency for work to colonise the time of life but also the growing complexity that characterizes the constitution of labour markets and relations of hierarchisation within and between them. Applying these concepts to the logistics of the border, the paper explores their relevance for an analysis of governmental policies and struggles along the 'external frontiers' of Europe.